

## ONE STOP SOLUTION



# Seam Group Services

- ◆ Corporate Risk Management
- ◆ Integrated Fire & Security
- ◆ Corporate Consultancy
- ◆ Assessment and Audit
- ◆ Secured Transportation
- ◆ Security Trainings
- ◆ Home Automation
- ◆ Aviation



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**Seam Group** has established itself as a brand that has an expertise of joining various edges of services under one roof which carries with it 20 years' experience of our Director's in the same field. Our services belongs from different segments such as **Fire & Safety Engineering, Electronic Surveillance , Home Automation Systems, Security solutions** with the goal of providing one stop solution for modern security needs irrespective of size of your operations.



Seam group's long term strategy of continuous benchmarking , transferring of best practices , knowledge about various modern day corporate security requirements like Risk management , Business continuity management / Business continuity planning , various security and safety training programs customized to meet specific requirements has resulted in a solid base of industry know how.



In order to understand our customers' specific and unique needs, we have made it our business to, KNOW our customers and secure them against the varied threats in their external and internal environments.

We provide risk management solutions to ensure that your organization is assured of business continuity by reducing financial risks via preserving safety of your men and material assets.








Seam group specializes in providing solutions in unforeseen contingencies including customized BCP (Business continuity plan) and CRM (Corporate risk management).





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**INTEGRATED SOLUTIONS:** As a security & safety systems integrator, has the freedom to select the best products from around the world without being tied to any single manufacturer, a problem that besets many of our competitors! Our Safety & Security Systems has operations in various locations and is represented by some of the best-known global brand names for various products. We are not satisfied with second best. We constantly strive to improve every aspect of our organization: Top quality staff trained to international standards and properly rewarded for a job well done! This is an impressive start- one that will equip us for the challenges that comes ahead. We have ambitious expectations with impressive early results to build upon.

Security Services	Consultancy Services	Security Trainings	Corporate Risk Management	Home Automation
				
<p>Fire Engineering &amp; Integrated Safety System is a high technology system installed on buildings that controls and monitors the building's mechanical and electrical equipment such as air handling and cooling plant systems, lighting, power systems, fire systems &amp; Security.</p>	<p>We objectively assess the risks facing your business continuity in a variety of fields, advising you on the most practical mitigation Solutions. Our expert, consultants utilize their operational experience drawn from successful projects and continuous self learning, providing you with comprehensive surveys and solutions for Implementation.</p>	<p>Seam Risk Solutions is proud to be a knowledge leader in the security Industry. We at Seam have a team of professional instructors. Our best in the industries which include Certified Protection Professionals (CPP) and other senior defense and police Officers.</p>	<p>We objectively assess the risks facing your business continuity in a variety of fields, advising you on the most practical mitigation Solutions. Our expert, consultants utilize their operational experience drawn from successful projects and continuous self learning, providing you with comprehensive surveys and solutions for Implementation.</p>	<p>Home automation can include the automation of temperature, lighting, homes security, intercoms and even multi-media entertainment centers Home automation includes sensors, controllers &amp; Actuators. A home automation system can control the heat and humidity of your place.</p>



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Our business model is more aligned with our clients' needs, which is why our core businesses have shown substantial growth to meet the evolving needs of the customer, and this has resulted in consolidation of services. We are not satisfied with second best. We constantly strive to improve every aspect of our organization: Top quality staff trained to international standards and properly rewarded for a job well done!

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Veena Gupta is the Founder and CMD of Seam Group of companies. The Group consists of companies with brands like "Seam Infratec Projects Private Limited, Seam Risk Solutions Private Limited, Concept Safety Systems" and latest new venture would be adding on soon. She has over more than two decades of experience in Executive Protection and Risk Management and she is a member of reputed Security Organizations such as ASIS, FSAI, and APSA & IFSEC to name a few. She is a Post Graduate Management in Hotel Management (specialization in hospitality and security industries).

Till now she handled highly esteemed corporate clients like: *Sam Zell ET International, BellHelicopter, Amway, Western Union, Fair Isaac, Quintiles, Eagle, Adobe, Goggles, Kodak-USA, Wal-Mart-USA, ADP-USA, Lenovo-USA, Net Jets-USA, Adobe-USA, Barclays Bank-Hong Kong, Novelis (Aditya Birla Group)-USA and many more.*

Special assignments handled by "Veena" are Executive Protection including logistics and security for *Prince of Hungry along his wife for marriage ceremony of LIZ Hurley and Arun Nayyar in India at Mumbai and Udaipur respectively.*

Veena has a passion for specialization in modern security concepts and other related specialized Services for corporate and the Industrial Sector she takes a keen interest in developing security & Safety solutions as per client requirements.

Veena specializes in formulating integrated security solutions by using modern security management techniques. She expertise in subjects like Risk and Disaster management Solutions , Security Consultancy & Audits , Business Continuity Plan the experience she





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has gained over a period of 20 years by working for various national and global clients in hospitality and other sectors.

## Our Mission

To listen to our clients and respect their needs to build a project team with our clients that will provide effective results and accomplished goals. To deliver quality services through continual corporate improvement.

In our industry, there is no substitution for experience. Combine an experienced staff with extensive corporate resources and the result is a team empowered to produce superior project results. The Seam Group team is committed to delivering comprehensive and responsive services that accomplish client project goals. Our staffs continually strive to improve the methods by which we deliver our experience, knowledge and services.



Providing efficient professional services and technical support to ensure fast and effective response to the industry requirements in meeting their needs, and maintain a growing pool of highly trained, professional and well experienced employees, providing them with challenge, foreign training, career growth and better emoluments.

We look forward to introducing a new outlook to the way your customers are satisfied and go away talking about the wonderful experience they have received. To exceed



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our clients' expectations for every service we provide for them in this highly competitive market today.

### **Our Pledge**

We will uphold the highest level of ethics and professionalism in conducting our client assignments.

Guided by relentless focus on our five imperatives, we will constantly strive to implement the critical initiatives required to achieve our vision. In doing this, we will deliver operational excellence in every corner of the Company and meet or exceed our commitments to the many constituencies we serve.

All of our long-term strategies and short-term actions will be molded by a set of core values that are shared by each and every associate.

### *This will be achieved through*

- ◆ Listening, understanding and defining our clients' needs.
- ◆ Ensuring that the right ethical and professional approach is taken to totally satisfy clients' expectations.
- ◆ Building and developing long term relationships with all clients.
- ◆ To identify and focus on making systematic changes in areas which have been defined as important.
- ◆ To protect our clients' brands through them having the best customer service and being recognized for this in their respective industries.
- ◆ Being flexible to our clients' needs.
- ◆





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We are not defined by boundaries to develop your business but out of the box thinking to maintain a competitive edge.

- ◆ To give our client a Clear, True and transparent picture of how things are, positive or negative in their business environment.
- ◆ Cultural understanding of our clients and their customers.
- ◆ Strongly believe in client's confidentiality.



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## **Seam Group's Differentiation**

### **Customer Loyalty**

We will never let you down > 90%repeat business

### **Complete Solution**

We understand your domain consulting capability integrated with strong delivery capability

### **Customer Driven**

We focus on our core strengths, expanding our offering per customer per customer needs without commanding.

### **Partnering Approach**

We develop mutually beneficial relationships based on sharing of risks and co-dependence.

### **Passion for Building Stronger Businesses**

We invest in our people leading to high performing motivated teams.

### **Flexible Engagement Model**

We are always open to customer specific situations.



## **Our Vision**

Our vision serves as the framework for our Roadmap and guides every aspect of our business by describing what we need to accomplish in order to continue achieving sustainable, quality growth.





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**People:** Be a great place to work where people are inspired to be the best they can be.

**Partners:** Nurture a winning network of customers and suppliers, together we create mutual, enduring value.

**Planet:** Be a responsible citizen that makes a difference by helping build and support sustainable communities.

**Profit:** Maximize long-term return to shareowners while being mindful of our over all responsibilities.

**Productivity:** Be a highly effective, lean and fast-moving organization.



### **Our Winning Culture**

Our Winning Culture defines the attitudes and behaviors that will be required of us to make our 2020 Vision a reality.

### **Live Our Values**

Our values serve as a compass for our actions and describe how we behave in the world.

- ✓ **Leadership:** The courage to shape a better future
- ✓ **Collaboration:** Leverage collective genius
- ✓ **Integrity:** Be real
- ✓ **Accountability:** If it is to be, it's up to me
- ✓ **Passion:** Committed in heart and mind
- ✓ **Diversity:** As inclusive as our brands
- ✓ **Quality:** What we do, we do well!

### Focus on the Market

- ✓ Focus on needs of our consumers, customers and franchise partners
- ✓ Get out into the market and listen, observe and learn
- ✓ Possess a world view Focus on execution in the marketplace every day
- ✓ Be insatiably curious



### Work Smart

- ✓ Act with urgency
- ✓ Remain responsive to change
- ✓ Have the courage to change course when needed
- ✓ Remain constructively discontent
- ✓ Work efficiently

### Act like Owners

- ✓ Be accountable for our actions and inactions
- ✓ Steward system assets and focus on building value
- ✓ Reward our people for taking risks and finding better ways to solve problems
- ✓ Learn from our outcomes -- what worked and what didn't



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## Seam's Commitments

- ✓ Seam Group will work in partnership with our customers, employees, and owners to meet their requirements.
- ✓ We will not be satisfied with anything less, and we will continually improve our processes until those requirements are met.
- ✓ We will achieve these objectives with the highest degree of integrity and professionalism, and in a manner that will earn the respect of each group to which we are committed.



## Commitment to Customers

- ✓ Seam Group will understand and conform to our customer's requirements by providing defect-free products and services.
- ✓ We will provide our customers with products and services that are of the highest available value.

## Commitment to Employees

- ✓ Seam Group will provide our employees with a secure, safe, and enjoyable work environment. In addition, we will provide opportunities for career advancement. Filling these positions from within the organization will be the preferred option.
- ✓ In order to meet commitments to our customers and owners, we require employees who continually improve their performance levels. To attract and retain this caliber employee, we will offer a competitive compensation and benefits package, including profit sharing funded by the company based upon company profitability, and individual incentive compensation plans based on performance where appropriate.



### Commitment to Owners

- ✓ Seam Group will steadily increase pre-tax profits over the long term while maintaining a reasonable return on investment.
- ✓ We will safeguard the assets of the company by exercising a high level of risk control.
- ✓ Above all, Seam Group will be an organization - its products, its people, and its reputation – in which our owners can take pride.

### Strategic management

"Strategic management is an ongoing process that evaluates and controls the business and the industries in which the company is involved; assesses its competitors and sets goals and strategies to meet all existing and potential competitors; and then reassesses each strategy annually or quarterly [i.e. regularly] to determine how it has been implemented and whether it has succeeded or needs replacement by a new strategy to meet changed circumstances, new technology, new competitors, a new economic environment., or a new social, financial, or political environment. "Strategic Management can also be defined as "the identification of the purpose of the organization and the plans and actions to achieve the purpose. It is that set of managerial decisions and actions that determine the long term performance of a business enterprise. It involves formulating and implementing strategies that will help in aligning the organization and its environment to achieve organizational goals."



### The basis of competition

Companies derive competitive advantage from how an organization produces its products, how it acts within a market relative to its competitors, or other aspects of the business. Specific approaches may include:

- ◆ Differentiation, in which products compete by offering a unique combination of features.
- ◆ Cost, in which products compete to offer an acceptable list of features at the lowest possible cost.
- ◆ Segmentation, in which products are tailored for the unique needs of a specific market, instead of trying to serve all consumers.

### Evaluating strategy

- ◆ Strategic options are evaluated against three key success criteria:
- ◆ Suitability; does the strategy effectively address the mission?
- ◆ Feasibility; can it be made to work?
- ◆ Acceptability; will stakeholders accept the strategy?

### Suitability

- ◆ Suitability deals with the overall rationale of the strategy. Does the strategy address the mission?
- ◆ Does it reflect the organization's capabilities?
- ◆ Does it make economic sense?
- ◆ Evaluation tools include strength, weakness, opportunity, threat (SWOT) analysis.

### Feasibility

Feasibility is concerned with whether the organization has the resources required to implement the strategy. Resources include capital, people, time, market access and expertise.

### Evaluation tools include:

- ◆ Cash flow analysis and forecasting
- ◆ Break-even analysis
- ◆ Resource deployment analysis





### Acceptability

Acceptability is concerned with the expectations of the identified stakeholders (shareholders, employees and customers, etc.) with the expected financial and non-financial outcomes. Return deals with stakeholder benefits. Risk deals with the probability and consequences of failure. Employees are particularly likely to have concerns about non-financial issues such as working conditions and outsourcing.

### Evaluation tools include:

- ◆ What-if analysis
- ◆ stakeholder mapping
- ◆ Implementation

While products and services that fit the strategy may receive additional investment, those that don't must also be addressed, either via consolidation with another product/service, divestment to another firm, immediate retirement or harvesting without further investment.

- ◆ Additionally, the exact means of implementing a strategy needs to be considered. These points range from:
  - ◆ Alliances with other firms to fill capability/technology/legal
  - ◆ gaps Investment in internal development
  - ◆ Mergers/acquisitions of products or firms to reduce time to market
  - ◆



### Strategic implementation and control

Implementing a strategy involves organizing, resourcing and employing change management procedures.

### Organizing

Implementing a strategy may require organizational changes, such as creating new units, merging existing ones or even switching from a geographical structure to a functional one or vice versa.



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### Resourcing

Implementation may require significant budget shifts, impacting human resources and capital expenditure.

### Change management

Implementing a strategy may have effects that ripple across an organization. Minimizing disruption can reduce costs and save time. One approach is to appoint an individual to champion the changes, address and eventually enlist opponents and proactively identify and mitigate problems.

### Business Partners



IMG Global , USA

Soltem  
Security  
Soltem Security, India



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## Services We Offer

Seam group's operational and corporate culture are built on fundamental values which have helped us shape a long term , successful enterprise, by creating value for customers and employees. Seam groups success is ultimately measured by the trust we earn in our clients and communities.

We provide risk management solutions to ensure that your organization is assured of business continuity by reducing financial risks via preserving safety of your men and material assets. Seam group specializes in providing solutions in unforeseen contingencies including customized BCP(Business continuity plan) and CRM( Corporate risk management).



We have specialized services in,

Trainings – Risk and Disaster Management, Hospitality Soft skills, Corporate & Industrial Physical Security, Safety, Red Cross, Road safety and Core subject is Women Self Defence Trainings.

- ◆ Executive Protection.
- ◆ Risk Management (Risk Assessment, Risk Mitigation, Business Continuity Planning and Business Continuity Management).
- ◆ Corporate, Personal and Asset Protection – Physical Guarding.BCP / BCM and CRM (Audits and Process Implementation).
- ◆ Security & Safety Audits (IT, Electronic, Process and Physical Security Audits).
- ◆ Security Consultancy (Security Design , Procedures , Systems & Tools).
- ◆ Security Assessments (Site , Manpower and Design Assessments). Corporate
- ◆ Investigations & Background Checks including Due Diligence. Business
- ◆ Research and Market Evaluation.
- ◆ Aviation/Airport (Meet & Greet, Ground Handling and Support, Secured Ground Transportation, Air- Charter Services).
- ◆ Integrated Fire and Security Systems Installation and Building Management system. Project Management Consultancy.

## Secured Transportation

We have Meet and Greet service for our prestigious clients, whether it can be inside of the Terminal or from the aerobridge points of any airport in India.

With Secured Transportation Services, we provide safe and secured movement with our trained drivers, which include basic security issues, emergency evacuation plan and contingency actions monitored by Escort Manager. Pick up and drop of our clients from the airport and hotel our Operation Manger be on board along with the driver and escort them till the hotel lobby to see the smooth check in and further assistance.



### Types of fleet of Vehicles available with us are:

SUV-MUV-VAN Commercial Vehicles-like Toyota Innova, Mercedes-Viano, Toyota - Fortuner, Ford Endeavour, Crafters, Tempo Traveller, Mini Bus Etc.

High Class Sedans- from ALL kind of class in Mercedes-BMW-Honda-Toyota and basic sedan- Corolla, Honda accord etc.

Our fleet consists of latest model sedans, passenger vans and luxury limos. All our vehicles come equipped with Global Positioning System (GPS) to ensure a direct route and a timely response. Sit back and enjoy the ride, because peace of mind is part of the deal.

## Aviation Services

- ◆ Meet and Greet Services
- ◆ Crew Pick up and Drop
- ◆ Transport Arrangements
- ◆ Accommodation Assistance for Our Clients
- ◆ Ground Handling and Support Services
- ◆ Air -Charter Services (Helicopter and Aircrafts).Inbound - Outbound Tour Services.





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## Security and, Fire-Survey, Assessment Consultancy and Audits

Seam Group supports clients with tailored risk mitigation solutions, emphasizing a proactive approach. We provide the necessary professional assistance to enable our client's business continuity in unfamiliar and volatile operating environments. Clients choose us because of our dedication and flexibility to adapt to their ever-changing operational needs, while maintaining a close and direct business relationship. We carry out threat and vulnerability assessments for the existing old buildings and Hotels and upcoming Buildings for the design and recommend security and Fire Safety equipment, procedures, solutions, locks, doors, fences, glazing protection, access control, alarm systems and CCTV surveillance.



We control and mitigate impacts due to natural and manmade disasters.

Our fire survey and audits will begin by reviewing your Building Fire Suppression System Installation or recommendations and administrative procedures, policies. We will provide you with a detailed written report of the current fire safety status of the building or building and prescribe legal requirements, any short comings in current fire safety management procedures, best practice guidelines regarding fire safety, and recommended action to achieve legal compliance.

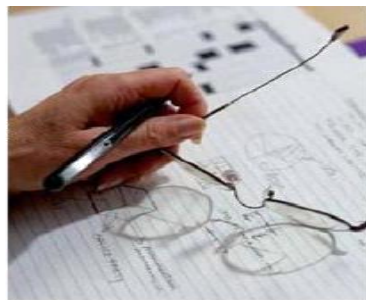
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## Corporate Consultancy

**Identifying the risks, providing customized solutions.**

We objectively assess the risks facing your business continuity in a variety of fields, advising you on the most practical mitigation solutions. Our expert, consultants utilize their operational experience drawn from successful projects and continuous self-learning, providing you with comprehensive surveys and solutions for implementation.



Seam Group provides consulting services and risk management services in the following fields,

- ◆ Crisis contingency plan (Design and implementation).
- ◆ Surveillance and Electronic Security (Turnkey Solutions).
- ◆ Fire Alarm and suppression system (Design , Installation and Execution). Risk Assessments.
- ◆ BCM/BCP (Business Continuity Management & Business Continuity Planning).
- ◆ Physical facility security blast mitigation, physical security and SOP's.
- ◆ Facility and personnel security procedures.Safe city projects.
- ◆ Exclusive tourist facilities.

## Executive Protection

We identify, assess and control and mitigate risks for high net worth individuals and undertake contingency planning to mitigate worst case scenarios. by creating the time saving strategies and logistics right from the Arrival at the airport - Hotel – Meetings - Seminars - local sightseeing – shopping etc.

The most important role we play is at the time of natural or manmade Disaster and we work on Evacuation procedures in an eventuality of the occurrence of a contingency.. During the clients stay at the location we make them feel safe and secure with our meticulous planning and execution of the entire itinerary.

Once you have an agenda or itinerary we execute the same in terms of planned logistics -operations keeping in mind your safety and security while you're working. We take over your headache and pressure so that you can save your valuable time and focus on more important things.

We use well-trained and specialized security personnel to partner with you. They are generally between 30 to 45 years of age; typically a mix of youth and experience who are qualified to monitor, analyze and initiate response. Back-end operations normally involve intelligence gathering, handling of electronic & technical equipment, crowd control, media response, coordination with government agencies, local law enforcement agencies, fire stations and medical personnel.

Our expertly-trained team of security personnel is professional and highly reliable. Agents are dedicated to their work, and have been carefully handpicked through an extremely thorough recruiting and interviewing process.

## Fire and Safety Integration

### FIRE FIGHTING SYSTEMS - HYDRANT (Water Based)

Along with fire extinguisher, all the commercial and residential buildings are required by law, to have Automatic Fire Fighting Systems like hydrant valve, nozzles, hose coupling and more. This equipment's are used to form a complete Wet Riser System to ensure firefighting arrangements for more intense and dangerous fires. It contains a more powerful and effective agent than other conventional extinguishers It is ergonomically designed for convenience in handling Easily withstands the high pressure It is corrosion free and exhibits a glossy appearance Comes with an imported pressure gauge facilitating readiness all the time

We can undertake the Turnkey projects up to commissioning stage for different types of fire protection systems, viz. Fire hydrant systems Long range intelligent addressable wireless and manual fire alarm and detection systems Gas flooding systems Automatic sprinkler systems all types of fire extinguishers and fighting equipment and systems. It is easily visible exhibiting a unique night glow Its comfort aspect ensures easy handling It has a controllable discharge mechanism Comes with zero maintenance,

#### Recommended uses:

- Offices
- Shopping centers
- Factories
- Sporting arenas.
- Hospitals
- Public areas
- High rise buildings
- Restaurants
- Clubs



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more intense and dangerous fires. It contains a more powerful and effective agent than other conventional extinguishers. It is ergonomically designed for convenience in handling. Easily withstands the high pressure. It is corrosion free and exhibits a glossy appearance. Comes with an imported pressure gauge facilitating readiness all the time.

**Fire Alarm System**

The company supplies and installs heat and smoke detection systems, flame detectors, smoke beams, air-sampling and wire-free systems, automatic door and ventilation controls, and audio and visual warning systems, in addition to remote monitoring and fire brigade signaling systems. A full remote monitoring service is available via WLS's dedicated central station to ensure instantaneous fire brigade response in the event of activation.

With Fire Alarm Aspiration Sensing dual vision sensing technology, a LED detects extremely low concentrations of smoke. An infrared laser identifies nuisances like dust that can cause false alarms and downtime. Advanced algorithms interpret signals from both sources to meet a single purpose — the earliest and most accurate smoke detection available.

Dual vision is only one of the unique innovations that make the Fire Alarm Aspiration Sensing Technology from System Sensor the new standard for Very Early Warning Fire Detection.

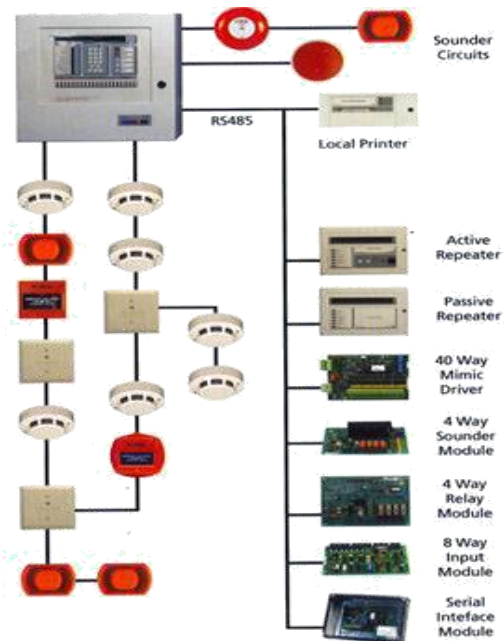
**Objectives,**

- Have an understanding of the nature and behavior of fire.
- Common causes of fire and how fire spreads.
- Understand and be able to carry out their duties in the event of a fire.
- Assisting residents in an emergency.
- Fire prevention.
- Company fire action plans.
- Fire Angel features
- Sensor and electronics self-check.
- No.1 rated electrochemical to ensure the alarm's integrity technology.
- Battery operated (long-life battery Option available).

Dual LED display for low and high alarm level indication.

**Features**

- Conventional Base with Sounder.
- Intelligent Base with Sounder.
- Conventional Reflective Beam Detectors.
- Manual Fire Alarm Stations.
- Supervisory Switches.
- 2-Wire Ionization Smoke Detector.
- 2-/4-Wire Ionization Smoke Detectors.



## Home Automation

Home automation is a field of building automation that is focused on the automation of private residences. Home automation can include the automation of temperature, lighting, homes security, intercoms and even multi-media entertainment centers. Home automation can be installed in a home during construction, or added to a home later. Home automation includes sensors, controllers, and actuators. Home automation can be wireless or connected by wire. Home automation generally refers to several specific tasks. A home automation system can control the heat and humidity of your private residence. It also regulates the lighting in the house to automatically turn off and on at designated times.

This is a great way to save power, especially if you have the tendency to walk out of the house with the lights on. The home automation of video and audio can allow distribution from a single audio and visual source to multiple radios or televisions. One of the most important parts of home automation is security.



### Features of Home Automation System,

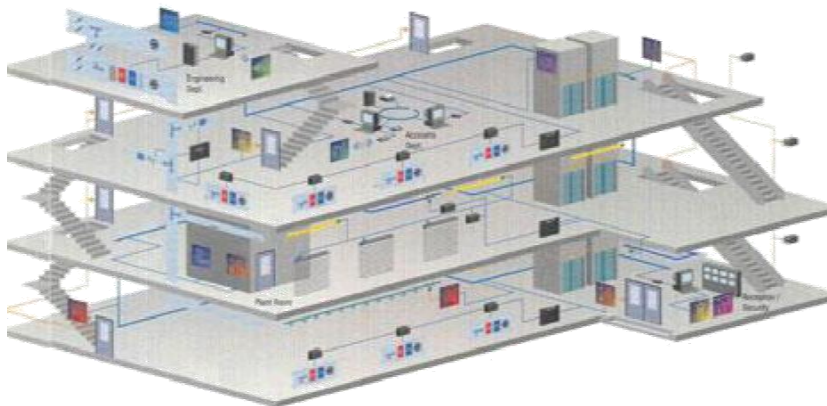
- Protect your family and home with a high-quality home automation security system.
- Home automation via the computer is the intelligent, smarter way to protect your family and home.
- Protecting your home and family is easier than ever with home automation security.
- Don't let burglars know when you're away. Home automation lighting is a smart deterrent to home invasion.
- Touch screens simplify home security, putting the control of everything at the touch of a finger.
- Home automation wiring is an essential component to fast, hi-quality electronic communication that makes life safe and convenient.
- Control your lights, televisions, and alarms at the same time remotely or even with voice activation, making life simpler and safer.
- Home automation control is an essential, affordable part of any home security solution.

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- Smart home automation lets you control everything from climate to security.

## Integrated Building Management Systems

Facility operating costs continue to skyrocket, seemingly out of control. Driven by rising costs from energy usage, environmental compliance, labor and poor-performing building assets, facility managers are seeking immediate relief – as well as solutions that will help them contain costs over the life of the facility. Integrated building management systems (Ibms) are one important solution. The benefits of teamwork to a business are well established, and enabling tight interoperability between facility operational systems (such as HVACs, lighting, life safety, security and energy management) with industry standard open protocols, can deliver substantial savings in operational and energy costs. For example, the sharing of common occupancy and scheduling of lighting, HVACs and security systems would improve the energy efficiency of a building and increase the productivity of the operator because a single scheduling engine is used instead of setting individual schedules in multiple systems. Common occupancy scheduling drives proper building systems behavior, making sure that the area is secured, lights are off and HVACs systems are in setback mode for optimum energy savings.



### Other noteworthy enhancements include:

- Scalable licensing model – for lower first cost of ownership and expansion.
- Increased system size – now greater than 180,000 points –an unparalleled scale.
- Alarm management with single line alarm processing and greater queue size – for enhanced operator productivity
- Microsoft Reporting Services provide faster and more flexible reports – for better decision support.
- Honeywell Tomalin access control available for use with fs90amc, star II and pcsc access control packages – for access control flexibility.
- Access control download times are 10 times faster with unlimited access levels per cardholder – for greater productivity.
- Advanced Cardholder Management System with Visitor management option – providing a leveraged investment.





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- Faster, firewall-friendly HMIWeb browser – for remote access and improved productivity.
- BACnet support of backup/restore service, BACnet schedules, algorithmic alarming, redundancy and support of latest bacnet 2004 standards – open system providing more choices.
- Trends up to 32 inputs tracked with single trend view, trends with events view, and trends with numeric history view – for enhanced productivity.
- Remote software update service supports MS and EBI updates with latest security policies – It-friendly and secure.

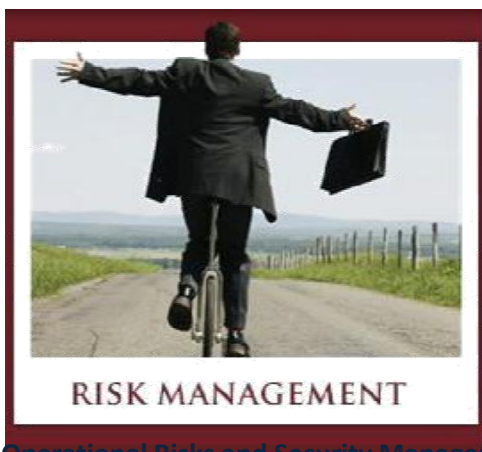
## Risk Management and Business Continuity Planning

Seam Group identifies assess control and mitigate risks for organizations for any man made or natural disasters. We assist the client with SOP including preparation and prevention with damage control and containment measures.

### Competitive Intelligence/Market Intelligence

Today's business and competitive environment is highly volatile. To ensure success on a regular basis companies need timely and actionable intelligence not only about competition but also about political, policy, economic, socio-cultural dynamics, and other external factors which has a direct impact on the business. We ensure that our clients get such information beforehand so that they are prepared for all the surprises of the market.

We have helped clients in creating synergy using Hindsight and Insight and Foresight and generated Intelligence which is competitive to enable clients outflank and outmaneuver competitors and retain existing markets and acquire new markets such as Middle East and Africa. We have world's renowned CI experts with deep insights into business operations.



### Operational Risks and Security Management

Seam Group expertise in identifying and mitigating Black Swan events and identifying and managing Strategic Inflection Points. We have helped clients in managing risks by using existing resources and by contingency planning and by getting the organization to invest in new resources for business continuity planning. Additionally, we have assisted clients in recognizing threats and identifying vulnerabilities which may be exploited by competitors. Assisted clients in mitigating risks of globalization in emerging markets and generated Early Warning.



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Training Government, Military and Homeland Security (HLS) for intelligence and High Value Target (HVT) to counter terror (CT) programs.

## Security Systems

### CCTV Systems

We are one of the leading providers of fiber optic transmission equipment designed for CCTV surveillance operations in the transportation and security sectors. Carrying real-time, full-bandwidth video, audio and data signals, the company's equipment is installed on corporate office area, Shopping Malls, Company Store, Houses and buildings around the globe to enhance safety and Security for all users. As well as providing the most comprehensive and innovative range available in the market today.



Camera Surveillance Systems help protect your business from shoplifting, employee theft and false accident claims. It allows you to visually monitor your entire facility while reducing the need for expensive guard services our remote video monitoring services help reduce the risk of theft, vandalism and loss. If your business experiences an alarm event, the system records and transmits images from a remote location to our off-site central monitoring station. There, the area of the alarm activity is viewed by trained central station operators who then respond according to the post command you, the customer, predetermined.

By enhancing your guard station with sophisticated sensors and our video monitoring service, cost savings of up to 50% can be realized.

Multiple remote sites can be covered with remote video from one video guard station.

### Access Control Systems

Our Access Control Systems regulate the movement of people into and within your building to help protect your employees, property and company information. You avoid key problems and have the ability to view where people are on your premises at any given moment-real time. This cost-effective means of preventing unauthorized entry also provides a permanent record of anyone on your premises without inconveniencing your employees or disrupting your business.





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Whether your business is small or large, Interface has a custom managed access control solution called Inter Card.

Pass card control ensures a convenient, cost-effective means of preventing unauthorized entry.

Scalable stand-alones to your network-integrated solutions.

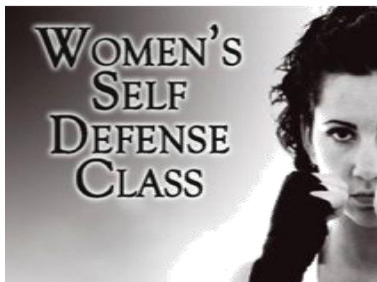
A personalized graphic of your facility is scanned into the system so you can view an actual overlay of exactly where your people are-real-time:

Quick and convenient digital photo imaging and badging capabilities make it simple to add or delete people, such as vendors, on a temporary basis.

Asset tracking provides an effective means to deter theft and improve management of valued assets.

## Training & Skill Enhancements

Seam Risk Solutions is proud to be a knowledge leader in the security industry. We at Seam have a team of professional instructors. Our instructors are best in the industries which include Certified Protection Professionals (CPP) and other senior defense and police officers. We provide customized training capsules to corporate based on their specific business requirements.



### Specialization & Training:

- ◆ Training of emergency response teams.
- ◆ Evolving emergency procedures and evacuation drills.
- ◆ Fire Safety Training including Fire Safety drills and Building Evacuation Plan. Training for Fire Wardens & Fire Fighting Staffs.
- ◆ First aid including CPR.
- ◆ Road Safety Training including (Defensive, tactical and evasive driving). Women Self-Defence and Safety.
- ◆ Work Place Violence.
- ◆ Table top exercises to combat terrorism.
- ◆ Basic and Specialized training to security personnel including security equipments such as CCTV, Hand Held Equipments and Baggage Scanners.
- ◆

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Men and Women- Worst Case Scenario.

- ◆ Security Guard - Soft Skills, Discipline and Site Training Related Issues
- ◆ Corporate Trainings- Motivation, Behavior and HR Related topics.Soft
- ◆ Skills & Etiquettes.

*Training coordinator and Chief Instructor*

*Veena Gupta & Team*

## Project Management Consultancy

Seam Infrastructure Real Estate Management offers services that encourage business objectives, which helps to reduce costs, much efficient, improves value and provides tailor made solutions that makes individual client's project management needs. The configuration of real estate strategies and execution with company and business unit objectives to ensure optimum asset capital deployment, while also achieving financial flexibility and cost control.



Our project management service manages the planning and execution of each and every stage of the development of a project. Including co-ordination of all major project activities, such as design development, space planning, feasibility studies ,budget , procurement, contracts, site management, quantity surveying , quality control, work breakdown, time schedule, cost control, testing and commissioning and successful handing-over of the facility.

## Important Information's

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### City

### Seam Group's Office Addresses

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Mumbai

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**Hyderabad**        No.8-3-162/A/84/C Sanjay Nagar, Yousufguda, Hyderabad-500045.

**Pune**                 15, Morning Glory, Lane 2/A, Kalyani, Nagar,Pune-411001

**Chennai**            5, 1st Floor, Montieth Road, Egmore, Chennai-600008.

## Our Clientele







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